

# **Barrier Client Testimonial:** **From Local Chief of Police and** **20 Year Customer of Barrier Protection.**

**July 2010**

I have been a law enforcement officer for 35 years now, having served as the Chief of Police in a Pittsburgh, PA area community, so I know about home burglaries and theft. I'm proud to say that I have been a customer of Barrier Protection for over 20 years. I trust that my family and personal property are safe with Barrier's Home Alarm systems.

When I first decided to have a home alarm system installed, I checked out all of the national companies, but I went with Barrier because their pricing was more competitive than the national security companies. They also did all of their own service work. When I checked into the national companies, I discovered that some of them subcontracted out their work. I didn't want that!

Plus, Barrier is a local company, which I liked. They're Pittsburgh guys and they didn't try to up-sell me on a bunch of features that I didn't need. They listened to me, evaluated my home and installed a great home alarm system for my family and me. That was really important to my wife, because she wanted to feel safe while I was out on the job.

On top of that, I didn't have to sign a contract. My monthly monitoring fees have not gone up one cent in 20 years! You won't see that with the national security companies. They want you to sign a long-term contract and they're always changing their rates. With Barrier, I've updated my system, added more protection, and their pricing is still fair.

The bottom line is that Barrier was the best choice for me. It's been two decades since Barrier put in my system, and I have a great relationship with them. As someone who's been in law enforcement my entire career, I wouldn't trust anyone else with my home alarm system. I trusted Barrier 20 years ago and I still trust them today.

**Chief of Police**

**Local Municipality in Pittsburgh area.**